OpenSpecimen

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Free and open source biobanking informatics platform

50+ biobanks

15+ countries

4 languages

Funding

Ruggedizing academic software to a successful commercial product

History...

2004 − 2011

caTissue project developed with funding from NCI (caBIG)

March 2011 – Party busted!

"Report by the NCI's Board of Scientific Advisors"

'Assessment of the Impact of the NCI CaBIG'

History

2012 - 2014

Krishagni caTissue Plus

Releases with bug fixes and improvements

Ruggedizing strategy:

caTissue - State of affairs

Total rewrite of the product...

Inherited same open source –
BSD3 license

2016 (*today*)

OpenSpecimen v3.1

Under development...

Most caTissue adopters have upgraded

to OpenSpecimen

Matter of "when" rather than "if"

Support co-existence of open source development with the commercial end-product

No difference between "community" vs "enterprise" version

Enterprise edition =

Community edition + Support + Plugins

Plugins

100% open source

Code on Github.

Attitude of your customers in adopting a product that is based on source software

New adopters vs Old

Dividing line between open source and commercial products

Plugin architecture

End user driven product development

Advice to the academic groups